



# USDA TURKEY MARKET NEWS REPORT

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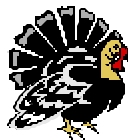
## NATIONAL TURKEY MARKET AT-A-GLANCE

### DOMESTIC MARKET HIGHLIGHTS

The undertone on 8-16 lb. hens and 16-24 lb. toms was steady to weak. No trading was reported. Inquiry and offerings was limited. Bulk parts and meats trading was light. Inquiries and offerings was light.

### EXPORT MARKET HIGHLIGHTS

Demand was light to moderate. No trading was reported. Offerings were limited.



**WHOLE YOUNG TURKEYS**, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **JANUARY 27, 2005**

|                   | CURRENT SHIPMENTS 2/ |       |            |                 | FORWARD SHIPMENTS 6/ |                 |             | OPEN COMMITMENTS 7/ |             |
|-------------------|----------------------|-------|------------|-----------------|----------------------|-----------------|-------------|---------------------|-------------|
|                   | OFFERS               | SALES | WTD<br>AVG | VOLUME<br>(000) | WTD<br>AVG           | VOLUME<br>(000) | DEL.<br>PER | VOLUME<br>(000)     | DEL.<br>PER |
| 8-16 LB HENS      |                      |       |            |                 |                      |                 |             |                     |             |
| EASTERN REGION 3/ | 66-68                | -     | -          | -               | -                    | -               | -           | -                   | -           |
| CENTRAL REGION 4/ | 66                   | -     | -          | -               | -                    | -               | -           | -                   | -           |
| WESTERN REGION 5/ | 68                   | -     | -          | -               | -                    | -               | -           | -                   | -           |
| 16-24 LB TOMS     |                      |       |            |                 |                      |                 |             |                     |             |
| EASTERN REGION 3/ | 63-64                | -     | -          | -               | -                    | -               | -           | -                   | -           |
| CENTRAL REGION 4/ | 62-63                | -     | -          | -               | -                    | -               | -           | -                   | -           |
| WESTERN REGION 5/ | 63-65                | -     | -          | -               | -                    | -               | -           | -                   | -           |

**WHOLE YOUNG TURKEYS**, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **JANUARY 28, 2005**

|                   | CURRENT SHIPMENTS 2/ |       |            |                 | FORWARD SHIPMENTS 6/ |                 |             | OPEN COMMITMENTS 7/ |             |
|-------------------|----------------------|-------|------------|-----------------|----------------------|-----------------|-------------|---------------------|-------------|
|                   | OFFERS               | SALES | WTD<br>AVG | VOLUME<br>(000) | WTD<br>AVG           | VOLUME<br>(000) | DEL.<br>PER | VOLUME<br>(000)     | DEL.<br>PER |
| 8-16 LB HENS      |                      |       |            |                 |                      |                 |             |                     |             |
| EASTERN REGION 3/ | 66-68                | -     | -          | -               | -                    | -               | -           | -                   | -           |
| CENTRAL REGION 4/ | 66                   | -     | -          | -               | -                    | -               | -           | -                   | -           |
| WESTERN REGION 5/ | 68                   | -     | -          | -               | -                    | -               | -           | -                   | -           |
| 16-24 LB TOMS     |                      |       |            |                 |                      |                 |             |                     |             |
| EASTERN REGION 3/ | 63-64                | -     | -          | -               | -                    | -               | -           | -                   | -           |
| CENTRAL REGION 4/ | 62-63                | -     | -          | -               | -                    | -               | -           | -                   | -           |
| WESTERN REGION 5/ | 63-65                | -     | -          | -               | -                    | -               | -           | -                   | -           |

1/ May include product stored at temperatures in range of 1 to 25 degrees F. 2/ Includes product priced for shipment within 14 days.

3/ Includes product with 3 percent broth basting. 4/ Includes product with 3-6 percent broth basting. 5/ Includes products with 6 percent broth basting. 6/ Includes product committed for pricing during the previous 24 hours but shipment in more than 14 days from date of commitment. 7/ Includes product committed during previous 24 hours at prices to be determined at later date.

**WEIGHTED AVERAGE PRICES FOR WHOLE YOUNG TURKEYS**, FROZEN CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS)

|                | CURRENT<br>WEEK | LAST<br>WEEK | SAME WEEK<br>YEAR AGO |
|----------------|-----------------|--------------|-----------------------|
| 8-16 LB HENS   |                 |              |                       |
| EASTERN REGION | 67.00**         | 67.00**      | 61.50**               |
| CENTRAL REGION | 66.00**         | 67.00**      | 60.50**               |
| WESTERN REGION | 68.00**         | 68.00**      | 62.00**               |
| 16-24 LB TOMS  |                 |              |                       |
| EASTERN REGION | 63.50**         | 63.50**      | 59.00**               |
| CENTRAL REGION | 62.50**         | 62.50**      | 57.80                 |
| WESTERN REGION | 64.00**         | 64.00**      | 59.00                 |

\*\*BASED ON OFFERS

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED TURKEY,  
DELIVERED TO RETAILERS**

|                              | <u>RANGE</u> |
|------------------------------|--------------|
| FRESH TURKEYS Y HENS 8-16#   | 88-96        |
| FRESH TURKEYS Y TOMS 14-24#  | 88-96        |
| FROZEN TURKEYS Y HENS 8-16#  | 68-73        |
| FROZEN TURKEYS Y TOMS 14-24# | 65-70        |
| FROZEN TURKEYS Y TOMS 24-28# | 67-74        |

**SAN FRANCISCO PROCESSED TURKEY  
DELIVERED TO RESTAURANTS AND INSTITUTIONS**

|                              | <u>RANGE</u> |
|------------------------------|--------------|
| TURKEYS Y HENS               | 105-123      |
| TURKEYS Y TOMS UNDER 22#     | 99-123       |
| TURKEYS Y TOMS 22-24#        | 99-116       |
| TURKEYS Y TOMS 24-26#        | 98-120       |
| TURKEYS Y TOMS 26 LBS & OVER | 98-122       |

**NATIONAL FRESH TURKEYS -**

U.S. GRADE A, DELIVERED TO FIRST RECEIVERS

(prices reflect turkeys with timers) Week of 31-JAN-2005

|                   |               |
|-------------------|---------------|
| Price (cents/lb.) | Volume (lbs.) |
|-------------------|---------------|

**PRICED AT TIME OF SALE**

|            |       |         |
|------------|-------|---------|
| 8-16 lbs.  | 78.57 | 140,000 |
| 16-24 lbs. | 78.26 | 115,000 |

**PRICE TO BE DETERMINED**

|            |    |        |
|------------|----|--------|
| 8-16 lbs.  | -- | 40,000 |
| 16-24 lbs. | -- | 20,000 |

|               |         |
|---------------|---------|
| Total Volume: | 315,000 |
|---------------|---------|

\*\*\*\*\*

**TURKEYS SLAUGHTERED IN FEDERALLY INSPECTED PLANTS**

W/E 22-Jan-2005 BY GEOGRAPHICAL AREAS (PRELIMINARY)

|                |           | <u>YOUNG TURKEYS</u> |             | <u>TOTAL TURKEYS</u>   |             |
|----------------|-----------|----------------------|-------------|------------------------|-------------|
|                |           | <u>PCT</u>           | <u>AVG</u>  | <u>OLD</u>             | <u>AVG</u>  |
|                |           | <u>CHG</u>           | <u>LIVE</u> | <u>BANDED</u>          | <u>LIVE</u> |
|                |           | <u>PW</u>            | <u>WT</u>   | <u>-THOUSAND HEAD-</u> | <u>WT</u>   |
| North East     | 825       | -4                   | 22.05       | (A)                    | 826         |
| South Atlantic | 512       | -4                   | 38.74       | (A)                    | 513         |
| North Central  | 1,940     | -3                   | 34.73       | (A)                    | 1,940       |
| South Central  | 513       | -2                   | 21.56       | (A)                    | 513         |
| West           | 273       | -8                   | 27.03       | (A)                    | 273         |
| U.S. total     | 4,063(B)  | -3                   | 30.48       | 2                      | 4,065       |
| To-date        |           |                      |             |                        |             |
| 2005           | 12,464(B) |                      |             | 20                     | 12,484      |
| To-date        |           |                      |             |                        |             |
| 2004           | 12,684(B) |                      |             | 17                     | 12,701      |

(A) Not published to avoid disclosing individual operations.

(B) Number of young banded breeder turks included: this week 29,000; for the current year to date 108,000; for last year to date 139,000.

**TURKEY MOVEMENT TREND (IN THOUSAND POUNDS)**

Slaughter-certified ready-to-cook turkeys

|                    |          |
|--------------------|----------|
| December           | 403,885* |
| January 1-22, 2005 | 305,032* |

|              |          |
|--------------|----------|
| To date 2005 | 305,032* |
| To date 2004 | 291,690* |

\*Preliminary

**LIVE TURKEYS SLAUGHTERED UNDER FEDERAL INSPECTION**

W/E 22-Jan-2005

|                | <u>YOUNG</u>     |             | <u>YOUNG</u>    | <u>OLD</u> | <u>TOTAL</u>   |
|----------------|------------------|-------------|-----------------|------------|----------------|
|                | <u>HENS</u>      | <u>TOMS</u> | <u>BREEDERS</u> |            | <u>TURKEYS</u> |
|                | <u>Thousands</u> |             |                 |            |                |
| Head           | 1,541            | 2,493       | 29              | 2          | 4,065          |
| Avg Wt         | 15.84            | 39.60       | 24.40           | 32.06      | 30.48          |
| Last week      | 1,647            | 2,507       | 46              | 5          | 4,205          |
| Same wk yr ago | 1,736            | 2,454       | 25              | 6          | 4,221          |
| Avg Wt         | 15.54            | 37.33       | 23.92           | 39.94      | 28.29          |
| To-date/2005   | 4,809            | 7,547       | 108             | 20         | 12,484         |
| To-date/2004   | 5,125            | 7,420       | 139             | 17         | 12,701         |

**USDA, AMS, POULTRY PROGRAMS, POULTRY MARKET NEWS OFFICES**

|                 |          |               |   |
|-----------------|----------|---------------|---|
| Washington, DC  | Voice    | (202)720-6911 | Mike Sheats, Chief                          |
|                 | Fax      | (202)720-2403 |   |
| Atlanta, GA     | Voice    | (404)562-5850 | Johnny Freeman, Officer-in-Charge           |
|                 | Fax      | (404)562-5875 |   |
|                 | Recorded | (404)562-5856 |   |
| Jackson, MS     | Voice    | (601)965-4662 | Gary Brown, Southern States Area Supervisor |
|                 | Fax      | (601)965-4661 |   |
| Des Moines, IA  | Voice    | (515)284-4471 | Mary L. Adkins, Officer-in-Charge           |
|                 | Fax      | (515)284-4468 |   |
|                 | Recorded | (515)284-4545 |   |
| Los Angeles, CA | Voice    | (213)534-1330 | Jim Derby, Officer-in-Charge                |
|                 | Fax      | (213)534-1333 |   |
|                 | Recorded | (213)534-1335 |   |

**NATIONAL YOUNG TURKEY PARTS AND BULK MEAT**, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 27 JANUARY 2005.

Demand was light for fresh and frozen breast meat, good for fresh destrapped tenders and fresh and frozen breast trim. The market tone was barely steady to weak on breast meat, steady to fully steady on fresh destrapped tenders and fresh and frozen breast trim. Fresh breast trim traded at 143-144 cents delivered. Offerings and inquiries for bulk parts were light. Export activity was moderate, centering on fresh and frozen tom drums. Fresh tom drums moved at 37 cents.

| DOMESTIC TRADING                   | PRICE RANGE   | L.S.T. CODE 1/ | WTD AVG PRICE | VOLUME (000) |
|------------------------------------|---------------|----------------|---------------|--------------|
| BREASTS, 4-8 LBS GRADE A 2/        |               | F              | 98.82         | 11           |
| BREASTS, 4-8 LBS GRADE A--FRESH 2/ | 140.00        |                | 140.00        | 8            |
| BREASTS, 4-8 LBS PLANT GRADE 2/    |               | W              | 92.00         | 40           |
| DRUMSTICKS, TOM                    |               | R              | 39.00         | 20           |
| DRUMSTICKS, TOM--FRESH             |               | M              | 39.00         | 40           |
| DRUMSTICKS, HEN                    |               | T              | 38.00         | 20           |
| WINGS, FULL-CUT, TOM               |               | T              | 42.00         | 80           |
| WINGS, FULL-CUT, HEN               |               |                |               |              |
| WINGS, V-TYPE, TOM                 |               | T              | 57.00         | 20           |
| WINGS, V-TYPE, HEN                 |               | R              | 97.00         | 20           |
| NECKS, TOM                         |               | F              | 22.54         | 222          |
| NECKS, HEN                         |               |                |               |              |
| BREASTS, B/S, TOM 3/               |               | T              | 162.00        | 10           |
| BREASTS, B/S, TOM--FRESH 3/        |               | T              | 164.17        | 120          |
| THIGH MEAT                         |               |                |               |              |
| THIGH MEAT--FRESH                  |               | F              | 89.20         | 120          |
| BREAST TRIM MEAT                   |               | W              | 140.00        | 40           |
| SCAPULA MEAT                       |               |                |               |              |
| TENDERLOINS                        |               | F              | 153.00        | 12           |
| DESTRAPPED TENDERS                 |               | F              | 161.00        | 40           |
| DESTRAPPED TENDERS--FRESH          | 176.00-178.00 |                | 177.00        | 80           |
| WING MEAT WITH SKIN                |               | T              | 95.00         | 40           |
| MECHANICALLY SEPARATED 4/          |               |                |               |              |
| MECHANICALLY SEPARATED--FRESH 4/   |               | T              | 19.00         | 40           |
| EXPORT TRADING                     |               |                |               |              |
| DRUMSTICKS, TOMS                   | 39.00         |                | 39.00         | 240          |
| WINGS FULL-CUT - TOMS              |               |                |               |              |
| WINGS, V-TYPE, TOM                 |               |                |               |              |
| TAILS                              |               | F              | 23.00         | 162          |
| MECHANICALLY SEPARATED 4/          | 17.00         |                | 17.00         | 120          |
| THIGH MEAT - FROZEN                |               | F              | 87.00         | 40           |

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins.

4/ 15-20% fat with skin added.

**NATIONAL YOUNG TURKEY PARTS AND BULK MEAT**, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 28 JANUARY 2005.

Demand was light for fresh and frozen breast meat, good for fresh destrapped tenders and fresh and frozen breast trim. The market tone was barely steady to weak on breast meat, whole tenders and frozen destrapped tenders. Steady to fully steady on fresh destrapped tenders and fresh and frozen breast trim. Offerings were light. Demand for bulk parts were light. Export demand was moderate. No trading was reported.

| DOMESTIC TRADING                   | PRICE RANGE   | LST CDE | WTD AVG PRICE | VOLUME (000) | WEEKLY        | WEEKLY VOLUME (000) |
|------------------------------------|---------------|---------|---------------|--------------|---------------|---------------------|
|                                    |               |         |               |              | WTD AVG PRICE |                     |
| BREASTS, 4-8 LBS GRADE A 2/        |               | F       | 98.82         | 11           |               |                     |
| BREASTS, 4-8 LBS GRADE A--FRESH 2/ |               | R       | 140.00        | 8            | 149.00        | 16                  |
| BREASTS, 4-8 LBS PLANT GRADE 2/    |               | W       | 92.00         | 40           | 92.00         | 40                  |
| DRUMSTICKS, TOM                    | 37.00         |         | 37.00         | 20           | 37.00         | 20                  |
| DRUMSTICKS, TOM--FRESH             | 39.00         |         | 39.00         | 20           | 39.00         | 60                  |
| DRUMSTICKS, HEN                    | 38.00         |         | 38.00         | 20           | 38.00         | 40                  |
| WINGS, FULL-CUT, TOM               |               | T       | 42.00         | 80           | 42.00         | 80                  |
| WINGS, FULL-CUT, HEN               |               |         |               |              |               |                     |
| WINGS, V-TYPE, TOM                 | 57.00         |         | 57.00         | 20           | 57.00         | 40                  |
| WINGS, V-TYPE, HEN                 | 97.00         |         | 97.00         | 15           | 97.00         | 15                  |
| NECKS, TOM                         |               | F       | 22.54         | 222          |               |                     |
| NECKS, HEN                         |               |         |               |              |               |                     |
| BREASTS, B/S, TOM 3/               |               | T       | 162.00        | 10           | 162.00        | 10                  |
| BREASTS, B/S, TOM--FRESH 3/        | 165.00        |         | 165.00        | 18           | 164.28        | 138                 |
| THIGH MEAT                         |               |         |               |              |               |                     |
| THIGH MEAT--FRESH                  | 94.00         |         | 94.00         | 10           | 94.00         | 10                  |
| BREAST TRIM MEAT                   |               | W       | 140.00        | 40           | 140.00        | 60                  |
| SCAPULA MEAT                       |               |         |               |              |               |                     |
| TENDERLOINS                        |               | F       | 153.00        | 12           |               |                     |
| DESTRAPPED TENDERS                 |               | F       | 161.00        | 40           |               |                     |
| WING MEAT WITH SKIN                |               | T       | 95.00         | 40           | 95.00         | 40                  |
| DESTRAPPED TENDERS--FRESH          | 174.00-176.00 |         | 175.43        | 35           | 176.90        | 155                 |
| MECHANICALLY SEPARATED 4/          |               |         |               |              |               |                     |
| MECHANICALLY SEPARATED--FRESH 4/   | 18.00-19.00   |         | 18.32         | 62           | 18.59         | 102                 |
| EXPORT TRADING                     |               |         |               |              |               |                     |
| DRUMSTICKS, TOMS                   |               | R       | 39.00         | 240          | 39.00         | 240                 |
| WINGS FULL-CUT - TOMS              |               |         |               |              |               |                     |
| WINGS, V-TYPE, TOM                 |               |         |               |              |               |                     |
| TAILS                              |               | F       | 23.00         | 162          |               |                     |
| MECHANICALLY SEPARATED 4/          |               | R       | 17.00         | 120          | 17.00         | 120                 |
| THIGH MEAT - FROZEN                |               | F       | 87.00         | 40           |               |                     |

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins.

4/ 15-20% fat with skin added.